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Why Shop Resale?

1. **Bargains** - Not all resale items are used. Many still have the original store tag, but cost only a fraction of the original price.
2. **Quality** - Would you rather spend \$15 for a new K-Mart blouse or \$15 for a like-new Chicos blouse?
3. **One-time need** - You've already spent a fortune for that cruise, you don't have to spend a fortune for an evening gown you may only wear once.
4. **Job Interviews** - What you wear to an interview may not be what you'll need on the job. Save money on nice interview outfits, so you can buy work clothes later.
5. **Weight Loss** - Buy inexpensive transitional clothing until you reach your weight goal.
6. **Selection** - Resale shops have a huge selection of styles to choose from.
7. **Kids grow fast!**

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Why Sell on Consignment?

1. **Income** - You will generally make more than at a garage sale. You can always have a sale or donate unsold items later.

2. **Convenience** - You don't have to go to the effort or expense of a garage sale. We do the work - you just pick up a check!

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What should I ask the Consignment Shop?

1. **How long will the items be in my name?** This is the "Consignment Period". You are paid if the items sell during this period of time. After that, the items belong to the store.
2. **What percentage will I be paid?** Usually between 40% - 50%, but may vary by type of merchandise.
3. **May I pick up my items if they don't sell?** Some stores allow this, some don't.
4. **What season are you taking?** Most shops don't have room to store out-of-season items.
5. **Are there any fees?** Some shops charge a consignment fee, a laundry/ironing fee, or a pick-up fee if you want your items returned.

WICHITA RESALE SHOPPING GUIDE



Courtesy of
The Working
Woman's Shop

2075 N. West St.
Wichita, KS
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How To Be a Smart Resale Shopper

***Shop often** - New items come in daily and the best items sell quickly.

***Buy it when you see it** - If it looks great & fits your budget, don't wait. It probably won't be there later.

***Bring along items you need to match** - Most resale shops don't allow returns. Make sure that blouse matches before you buy it!

***Explore every rack** - Manufacturer's sizes vary dramatically. Clothes can also be mis-sized. Don't miss out on a great deal just because you're "sure" you can't wear that size.

***Check garments carefully** - Consignment shops strive to carry only the best merchandise, but occasionally they miss a flaw. A good shop will thank you for bringing a flaw to their attention, and may offer you a discount if you still want the item. However, please don't insult the shop by trying to get a discount on everything you buy.

***Try it on!** - Remember, no returns. You'll be happier when you get home if you know it fits.

***Ask to be put on the mailing list** - Many shops send out sale notices, coupons, or other promotional materials.

***Shop at several shops** - Shops carry different types of merchandise. Savvy shoppers have 2 or 3 favorite shops.



How to Consign Your Items

***Clean closets seasonally** - Resale shops prefer to take items for the current season. Check your closets at the beginning of each season for items that no longer suit you.

***Check items carefully** - In bright light, check for spots, tears, dirty collars, broken zippers, missing buttons, and stains in the underarm or crotch areas (sorry, ladies, but it happens). Check for scuff marks and wear on shoes & purses.

***Make your items sparkle!** - Fix what you can, wash & iron any items that need it, and put them on hangers. Polish shoes. Clean décor items. The better your items look, the higher price they'll bring!

***Call to see if you need an appointment** - When you go to the shop, don't expect them to take all of your items. These are professionals. They know what will sell in their store and what won't. You might ask if they know of another shop that will take what they don't. If not, donate to a local charity and take the tax deduction.

***Pricing** - Most shops handle the pricing of your items. If you want a certain amount for an item, be sure to discuss this with the shop's staff. They will accommodate you if they can. If they can't, please don't argue.

***Check back with the shop** - Pick up your money or items in a timely manner. Most shops don't have room to store items for very long.



Congratulations! You have just passed Consignment 101. Now get out there and find those bargains!